

August 25, 2021

To Whom It May Concern,

Blue Sky Technologies LLC is an integrator of technology solutions including voice/data/cabling infrastructures and security systems, including HikVision CCTV solutions. I am writing to you because banning the Hikvision line of camera systems in the United States would greatly impact not only our business and income, but also affect many of our clients who have spent hundreds of thousands of dollars on the HikVision solution. Banning the solution would affect these customers support options as well as adding to their existing systems. The HikVision solution is a very reliable solution for these customers and are priced fairly for districts who may have budget constraints but need these solutions in place for security. This would make no sense to ban the product completely.

A ban on this product would be foolish due to the overwhelming popularity of the product but also replacing the solution at these customers' locations would be a great cost to them as well. My hope is you will reconsider this ruling and for the better good of many integrators like us and our many customers who have implemented this solution and veto the "ET Docket No. 21-232".

Hikvision is a leader worldwide in the CCTV industry. They provide excellent support, are very reliable and easy to use. The cost, the functionality as well as the level of security of the system are unbeatable. This is an amazing system and should not be allowed to be banned from the United States market.

Sincerely

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